



## October Professional Development Meeting

# Virtual Pull Systems - A Guide to Finishing Your Implementation

**Speaker - Don Guild** ([Click for Speaker Bio](#))

**Wednesday, October 14th, 2009**  
**Location: Bellini's – Clifton Park, NY**

**Cocktail Hour – 5:00pm**  
**Dinner – 6:00pm**  
**Presentation following dinner**

### Dinner Choices

#### [insalata]

**Di Casa** - Mixed greens with tomato, dried berries topped with Reggiano parmigiano.  
**Caesar** - Crisp romaine leaves tossed with homemade Caesar dressing and shaved parmigiano.

#### [classico]

**Parmigiano, Chicken** - Breaded pan-fried cutlets, homemade marinara and an Italian cheese blend, served with rigatoni pasta.  
**Cavatelli** - Cavatelli pasta tossed with sautéed sweet sausage, spinach, peperonata simmered in a tomato and roasted garlic sauce.  
**Marsala** - Chicken scallopini sautéed with Marsala and wild mushrooms served with a cream risotto .  
**Orrechiette** - Orrechiette pasta with traditional homemade meat ragu, sprinkled with shaved parmigiano.  
**Raccolto** - Stewed tomatoes, roasted zucchini, squash and eggplant with Bufala mozzarella.  
**Scampi** - Jumbo shrimp sautéed with roasted garlic, basil, lemon and chardonnay served over risotto.

#### [dolce]

Our Chef's sweet creations served family style.

**Registration fee is \$20 for members, non-members, and students.** All reservations should be made via e-mail to [reservations@apicsalbany.org](mailto:reservations@apicsalbany.org) (Please include in your e-mail; Name(s), Company Name, # Attending).



## A Letter From The President

Our local APICS chapter is part of an International Association of Operations Management Professionals with over 44,000 members. Over the past 52 years, APICS has created best practice guidelines on how to run a local chapter. Every year, our Board of Directors is required to measure themselves against the Chapter best practices guidelines.

I strongly believe that our September 2009 Professional Development Meeting (PDM) proved that following the chapter best practices results in a vibrant chapter. Here are some things that I saw at the Century House last week that indicates our local APICS chapter is a success:

- 107 professionals attended the PDM, which is the most I have ever seen since I moved to Albany five years ago. One of our chapter goals has been to increase the attendance at the Professional Development Meetings, which we have steadily been doing over the past five years.
- When attendees arrived, they were not strangers to each other. I saw many hugs, hand shakes, and smiles as people greeted each other. Our Board of Directors is committed to meet and greet all first time attendees.
- Feedback from the survey taken after the PDM showed a high level of interest in Lean topics. The speaker for our next meeting will be discussing Lean (Virtual pull systems, Kanban batch sizing, Kanban without cards, how to use your virtual pull system to drive Continuous Improvement).
- Our local chapter has been offering to teach the APICS Lean Course locally for the past six months. A company that attended the PDM has signed up for the APICS Lean course and has graciously made this class available to anyone in the area. This is a great example of the synergy being created within the Albany-Capital District Operations Management community.
- A highlight of my evening was to see a recently downsized APICS member who was just hired by another APICS member's company. This APICS member was not on the job market long because he/she has a great reputation, APICS CPIM certification, APICS CSCP certification, and the hiring company previously met him/her through APICS events.

I encourage all Operation Management, Manufacturing, Distribution, Transportation, Traffic, Inventory, Supply Chain, Purchasing and Materials professionals to come join our community. APICS Professional Development Meetings are held the second Wednesday of every month between September and June. All are welcome to attend. The benefits are bountiful and the camaraderie is priceless.

Sincerely,

*Josh Weinstock, CPIM*



## 2010 Albany/Capital District APICS Scholarship

For the sixth consecutive year, the Albany/Capital District chapter of APICS will be awarding two \$1,000.00 scholarships, to be presented at its annual awards dinner the evening of Wednesday, May 12, 2010. Beginning last year, scholarship eligibility has been expanded to include the general public.

To be eligible for the scholarship program, applicants must meet the following criteria:

1. The applicant must be a resident of the Capital District
2. The applicant must be a high school senior graduating in 2010 or a current full-time college student
3. The applicant must be accepted at or currently enrolled in an accredited two or four year college or university

Completed applications must be returned with a postmark of no later than April 12, 2010 and include the following:

- A letter of recommendation by a teacher/counselor from the applicant's school.
- An official transcript (and SAT scores if currently in HS)
- An essay of 300-500 words on the topic of "The current and future roles of Operations Management."

To download an application, visit [www.apicsalbany.org/awards.htm](http://www.apicsalbany.org/awards.htm). For questions or additional information, please contact Sal Ganino at (518) 377-6107 or [sganino@apicsalbany.org](mailto:sganino@apicsalbany.org).

## Upcoming Educational Programs

APICS education and certification can take you from a qualified candidate to a sought-after expert. Around the world, APICS-educated and certified designees are recognized, promoted, hired, and paid more

**An APICS Lean Enterprise Workshop Series started on October 12<sup>th</sup>. Anyone interested in attending the next workshop should contact Todd Nadler (265-8836 or [tnadler@apicsalbany.org](mailto:tnadler@apicsalbany.org)).**

### APICS Lean Enterprise Workshop Series

The workshop consists of 28 class hours and seven modules (Introduction, Lean Culture, Value Stream Mapping, Stability and Process Improvement, Just-in-time, Measuring, Sustaining). Participants will be awarded a certificate of completion from APICS. This course also counts as 28 professional development points towards CPIM and/or CSCP certification maintenance.

To learn more about the new APICS Lean Enterprise Workshop Series [click here](#).

Course: Lean Enterprise Workshop Series  
Dates: TBA  
Time: TBA  
Where: TBA  
Instructor: Todd Nadler, CPIM, CSCP  
Cost: \$700 (all materials included)

Anyone interested should contact Todd Nadler (265-8836 or [tnadler@apicsalbany.org](mailto:tnadler@apicsalbany.org)).



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### Certified in Production and Inventory Management (CPIM)

Course: Basics of Supply Chain Management (beginning of a new CPIM course series)  
Dates: Starting October 13th  
Day/Time: Tuesday Evenings  
Where: EXEControl Global Solutions (Clifton Park)  
Instructor: Ken Stuff CPIM, C.P.M.  
Cost: APICS members \$350, non-members \$400 (materials not included)

Course: Detailed Scheduling and Planning (series in-progress, followed by ECO & SMR)  
Dates: Starting shortly  
Day/Time: TBA  
Where: Ducommun Areostructures (Coxsackie)  
Instructor: Sal Ganino CFPIM, CSCP, CQE, CQM  
Cost: \$350, non-members \$400 (materials not included)

Anyone interested can contact Dean Meierdiercks (447-6507 or [dmeierdiercks@apicsalbany.org](mailto:dmeierdiercks@apicsalbany.org)).  
To pay by credit/debit card [click here](#).

### Certified Supply Chain Professional (CSCP)

Course: Certified Supply Chain Professional (All Modules)  
Dates: Starting Jan, 2010  
Day/Time: TBA  
Where: EXEControl (Clifton Park)  
Instructor: Dean Meierdiercks, CPIM, CSCP  
Cost: \$2,000 (all materials included)

Anyone interested can contact Dean Meierdiercks (447-6507 or [dmeierdiercks@apicsalbany.org](mailto:dmeierdiercks@apicsalbany.org)).  
To pay by credit/debit card [click here](#).

## Chapter Earns Gold/Platinum Ranking

The Albany/Capital Region Chapter has earned a gold ranking for the 2008-2009 year as part of the APICS C-BAR (Chapter Benchmarking and Reporting) process. Among other things, the C-BAR program is designed to recognize chapters that meet or exceed the set of activities recommended for a successful chapter. The Gold ranking is the highest yearly ranking awarded in the C-BAR program, and is reserved for chapters that perform well above the minimum standards. In order to qualify for the Platinum ranking, chapters must earn a Gold ranking for five consecutive years.





## The Albany/Capital District Chapter acknowledges the following members

**Current Membership: 81**

### New Members:

**Jim Davis – Espey Mfg. & Electronics Corp.**

**Carrie Fitch – Ushers Machine & Tool**

**Ryan Flinton – Integrated Fab Technologies**

**George Hall – Covidien**

**Pat Lavin – Sealed Air**

**John Mulvaney – Sepsa North America**

**Jason Ogden – Ushers Machine & Tool**

APICS – The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and a worldwide network of accomplished industry professionals.

The ACAP Newsletter is published monthly by the Albany/Capital District Chapter of APICS, the Association for Operations Management, to provide its members the news and activities of the chapter.

Comments, suggestions and story ideas are encouraged, and may be sent to:

[newsletter@apicsalbany.org](mailto:newsletter@apicsalbany.org)

**Chapter Website:**  
[www.apicsalbany.org](http://www.apicsalbany.org)

**Society Website:**  
[www.apics.org](http://www.apics.org)

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Albany/Capital District Chapter

